



Circular No: **N/KH-22/ABS/004**

Date: 3<sup>rd</sup> Jan'22

To,

All Distributors,

Region-UP01 & UP02

Sub: **Advance Booking Scheme' Kharif - 2022**

Dear Business Associates,

It's our pleasure to thank you all for your support & cooperation in making **Seedtec** a preferred brand & laying good foundation for **LG** in your market. As you all know Limagrain India Pvt Ltd is a 100% subsidiary company of Limagrain Group, headquartered in France, an international farmer cooperative with strong history of 50 + years. We are highly committed to provide best in class hybrids for the betterment of farmers across the globe & we invest heavily in research and development to make it happen. The performance of Seedtec & LG brand hybrids is well accepted by farmers across the geography & we are consistently putting efforts to spread this to every corner. We always strive for value addition by offering superior quality products, services & better benefits to our esteemed customers. We are pleased to announce the Advance Booking Scheme - KH 2022 which is as below...

**Scheme Period : 3<sup>rd</sup> Jan'22 to 31<sup>st</sup> Jan'22**

**Advance Booking Scheme:**

**Benefit 1 (Only on Booked & Sold)**

Product	Hybrids	Token in Rs/Kg	ABS Benefit in Rs /Kg
Corn	Elite Hybrids	60	12
Corn	Premium Hybrids	40	8
Hybrid Paddy	LG & Seedtec Hybrids	60	12
Pearl Millet	LG & Seedtec Hybrids	60	12

**Benefit 2:** Unutilized ABS amount if any, will be considered under 1<sup>st</sup> slab CD, launched during KH 22 sales season

*International Tour on KH'22 Sales*

<b>Special tour offers of 3 Night &amp; 4 Days for special one</b>
<b>On Business of 15 Lakh &amp; above – Phuket, Thailand trip -1 Person</b>

**"WISHING YOU ALL A GREAT SUCCESS FOR KHARIF – 2022 SEASON".**

**Terms and Conditions**

Token Advance Booking payment will be accepted through **UAN account only, refer below table or contact our team for any assistance.** The ABS amount received will be accounted in respective distributors account

<b>Beneficiary Name</b>	<b>Limagrain India Private Limited</b>
<b>Current Account No.</b>	<b>111546</b>
<b>Branch IFSC Code</b>	<b>BOTM0CN3615</b>
<b>Bank Name</b>	<b>MUFG Bank Limited</b>
<b>Bank Branch</b>	<b>Chennai</b>
<b>SWIFT</b>	<b>BOTKIN5M</b>



Each customer will have 2 UANs, one UAN is for deposit against “ABS/Advance” and another UAN is for deposit others (other than ABS/Advance). Below is the structure of UAN:

Type of collection	Company's A/c No.	State	Company Code	Tally code	Code for Type of Collection
ABS/Advance	111546	BR	LG	C00001	A

Example- If Account Code is C00409/BR and payment to made for ABS, then the Account Number for the Customer will be 111546BRLGC00409A

1. Net Sales & other Credit note will be considered on the Net billing of Kharif season from 1<sup>st</sup> APRIL 2022 to 31<sup>st</sup> AUG 2022.
2. Benefit 1 mentioned in the Scheme is on Booked and Sold quantity only (Net sales post returns). Benefit-2, Unutilized ABS amount if any, will be considered under 1<sup>st</sup> CD slab, launched during 2022 Kharif sales season as per CD scheme regulation.
3. The business value will be calculated on net invoiced value of sold material (Net sale after return) for tour.
4. The value of any institutional or subsidy business, Fodder 33 & Fodder Maize will not be considered for tour scheme.
5. Only one person will be eligible from each firm for tour scheme irrespective of eligible turnover.
6. There will be no any credit note for this tour scheme.
7. Any outstanding related to KH'22 should be cleared on or before December'22 for qualifying in tour scheme.
8. 8. There should not be any outstanding more than 180 days during the end of ABS closing month if any, will be adjusted first from the advance paid under this scheme and credit balance, if any will be added in ABS amount.
9. 9. Company never recommend our employees to handle cash and stock on behalf of distributors. Company will not be responsible & liable for any losses on account of such transactions.
10. 10. Company reserves every right to amend or withdraw or modify this scheme at any point of time without any prior notice.
11. 11. In case of any dispute arising out of this scheme, the matter will be referred to the Sole Arbitrator i.e., Managing Director of the company and his decision is final and binding on all the parties.
12. 12. For any dispute pertaining to this scheme are subject to Hyderabad Jurisdiction only.

For Limagrains India Pvt Ltd.

Rajesh Kumar

Sales Head - North East